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United States Senate

COMMITTEE ON
HOMELAND SECURITY AND GOVERNMENTAL AFFAIRS

WASHINGTON, DC 20510-6250

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April 5, 2013

Warren K. Trowbridge, President
R&J Medical Sales
2646 SW Mapp Rd, Suite 305
Palm City, FL 34990

Dear Mr. Trowbridge:

On Wednesday, April 24, 2013 at 10:30 a.m. in Room SD-342 of the Dirksen Senate Office Building, the Subcommittee on Financial and Contracting Oversight will hold a hearing entitled, "Oversight and Business Practices of Durable Medical Equipment Companies."

To assist the Subcommittee in preparing for the hearing, we request that you provide the following information:

- (1) The total revenue, gross profit, operating expenses, net operating revenues, and total assets of R&J Medical Sales for each year from 2010 to 2012;
- (2) The total revenue received from Medicare reimbursements for each year from 2010 to 2012 (please include with your response a table showing the amounts received broken out by year and product); and
- (3) The total expenditures for advertising and direct marketing of company products to Medicare recipients for each year from 2010 to 2012.

We also request that you provide a brief description of R&J Medical Sales, including an organizational chart, and company procedures for advertising, direct marketing, and sale of company products to Medicare recipients. We request that you provide this information to the Subcommittee as soon as possible, but in no case later than **Friday, April 12, 2013**. The Subcommittee will review the information provided and will advise you on or before **Wednesday, April 16, 2013** whether you will be invited to testify at the Subcommittee's hearing on April 24.

The jurisdiction of the Subcommittee on Financial and Contracting Oversight is set forth in Senate Rule XXV clause 1(k); Senate Resolution 445 section 101 (108th Congress); and Senate Resolution 64 (113th Congress). An attachment to this letter provides additional information about how to respond to the Subcommittee's request.

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We look forward to your participation. Please contact Alan Kahn with Senator McCaskill's Subcommittee staff at (202) 224-6814 or Ritika Rodrigues with Senator Johnson's Subcommittee staff at (202) 224-2210 with any questions.

Sincerely,



Claire McCaskill
Chairman
Subcommittee on Financial and
Contracting Oversight



Ron Johnson
Ranking Member
Subcommittee on Financial and
Contracting Oversight

Enclosure